# CYCLE OSAKA RIDE SAKA Solution March 4 - 5 Expo'70 Commemorative Park

ORGANIZER: CYCLE MODE international Executive Committee

2023

www.cyclemode.net

Exhibitor Information

# **CYCLE MODE** RIDE 2023 The largest sports bicycle festival in West Japan.

In the past two years, bicycles have received even more attention from many people as a means of leisure and transportation to avoid the "crowd" caused by the Covid-19.

"CYCLE MODE RIDE OSAKA" is an event and sports bicycle experience festival that proposes lifestyles and ways of playing in response to these changes in daily life.

There is a test-ride course of more than 2 km where visitors can fully experience the fun of bicycles. At an exhibition area, you can find new bicycle-related products, e-BIKE Zone for sports that are now attracting attention, and a Cycle x Travel Fair where bicycle-friendly municipalities from across Japan.

The co-sponsored events, "Outdoor Festival" and "Cycle Kitchen," attract a wide range of visitors from active users to

families by providing campers, outdoor goods, activities, and gourmet foods.

As lifestyles become more diverse, we will convey through our events that incorporating bicycles into daily life and play can make life more enjoyable.



# This is a safe and fun "outside play event" for all bicycle fans.



The Cycle Mode Executive Committee will hold the exhibition with the following policy in order to ensure the safety of all participants, based on the guidelines of the "Guidelines for MICE Events" issued by Local Government and the Convention & Tourism Bureau.



Wearing masks and taking temperature



ax//wbs-net.ip

Hand disinfection with alcohol disinfectant is recommended.



# Complex Event based on the neme of "PLAY"



Sports bicycles transform any space like mountain side or urban area into a playground. It has a high affinity with outdoor genres such as camping and fishing, as well as cycling and long rides. We aim to attract active users by holding "OUT DOOR FESTIVEL" and "CYCLE

KITCHEN" at the same time!

# Stimulate the bird spring demand season

By holding this event in March, which is the demand season for bicycles, we aim to revitalize the industry by stimulating the purchasing motivation of users. In addition to the on-road test ride course with an uphill section, an off-road test ride course will be set up in the lawn area to create a new cycling experience for cyclists and increase interests in the products and services of the exhibiting brands.

# Event at a great location!

Expo '70 Commemorative Park has many facilities scattered across its vast grounds, such as "the Tower of the Sun", the adventure playground and museums, making it more and more attractive every year to families and sports enthusiasts alike. In addition, it's a good location for cyclists to visit this event by their own bicycles because the area has excellent access to cycling spots in northern Osaka.



Helmets and gloves are recommended.



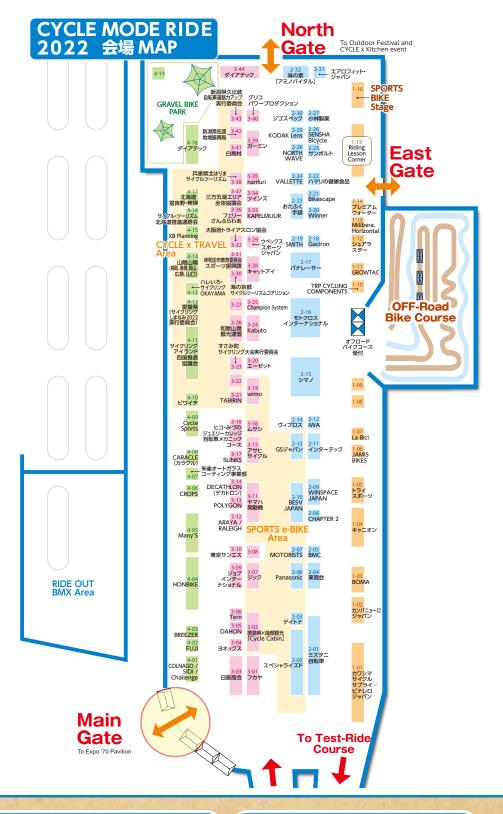
Using Apps.



First aid room and on-site nurses.







# **SPORTS e-BIKE Area**

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Sports e-BIKE, which have attracted great attention with the release of new models from many brands, are becoming increasingly popular as a new genre of sports and leisure that can be enjoyed on paved roads and off-road.



# **Off-Road Bike Course**

This is a dedicated course where you can compare and contrast the ride with off-road bicycles like mountain bikes, e-MTBs and Gravel bikes. You can try these new genre on the special course, which are very popular mainly in Europe and the United States.



# **RIDE OUT / BMX Area**

RIDE OUT is now popular as a new culture in the United States and everywhere in the world. A riding school will be oepned during the event and you can experience wheelies and tricks using big wheel BMX and freestyle BMX.



# **EVENT REPORT**

# 2022 SHOW REPORT

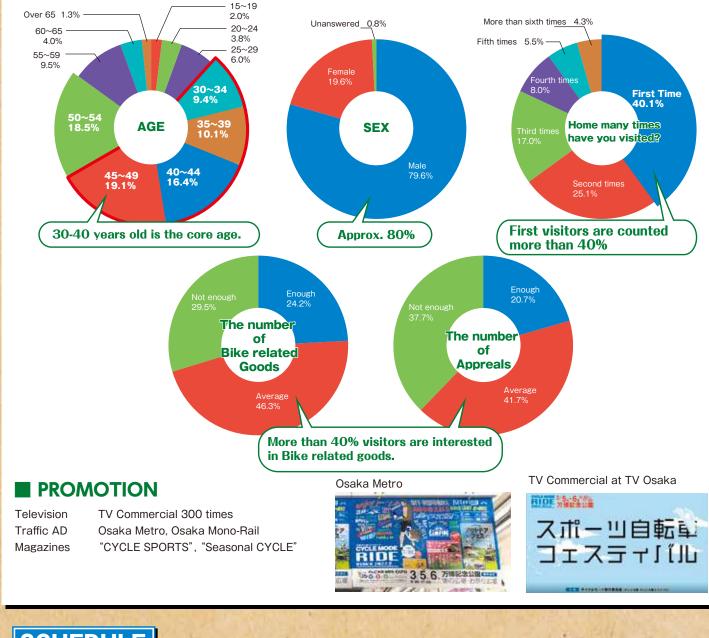
### Visitors for CYCLE MODE RIDE

	March 5th (Sat.) Sunny	) March 6th(Sun.) Sunny and Couldy	Sub y Total
Adult	5,808	4,532	10,340
Under 15 years old	167	221	388
Dealers	158	133	291
PRESS	8	3	11
TOTAL	6,141	4,889	11,030

# 2022 Visitor analysis

### SHOW SCALE

Expo'70 Commemorative					
Venue	East Plaza(37,200sqm)+Expo '70 Pavilion				
The number of Exhibitors	104 Companies and Groups				
(Overseas exhibitors)	1 Company				
The number of booths	172				
The number of brands	180				
The number of Exhibited bi	kes 599				
(Bikes for test-ride)	404				







Exhibition: CYCLE MODE RIDE OSAKA 2023 Period: 9:30am~5:00pm on March 4(Sat.)- 5(Sun.), 2023 Venue: Expo'70 Commemorative Park Organizer: Cycle Mode Osaka Executive Committee (TV Osaka/ TV Osaka Expro Ltd.)

# **BOOTH CHARGE**

### General booth

Booth size	1 booth=W3.5m×D3.5m(12.25m)
Booth charge	JPY169,730 (tax included)
Included items	No equipment, Space only

\*You can apply for 2 booths and more, but secretariat may ask you to change the number of booths when space is fully booked.

\*Do not have any promotion outside of your booked space.

\*The test ride course opens even it rains. However, the organizer has a right for the interruption under typhoon, strong wind, heavy rain, and other disaster. In case the weather serves, the test ride course may re-open, so that exhibitors are requested to keep bikes and related equipment in strage.

\*In the event of cancellation or termination by bad weather, organizer accepts no liability for any loss resulting from that.

\*For exhibiting vehicles, the exhibitor is charged extra fee for grass protection. Please contact secretariat in advance.

#### Attention for Co-exhibitors

Please show clearly the relationship between the main exhibitor and the co-exhibitor.

ex) a parent/a child company, manufacturer-distributor or co-development.

If you have several co-exhibitors, please display 1 co-exhibitor name. You can display brand name depending on numbers of space (1 brand name/space).

ex.) 1 space participant can display 1 brand name.

2 space participant can display 2 brand names.

## Co-sponsored Tie-up

Organizer suggests any special promotion programs to Co-sponsored companies like collaborated event, sampling at the entrance, advetisement on event map, at CYCLE MODE parking lot, inside of Expo' 70 pavilion, at TEAM KEEP LEFT booth. Please consult with the secretariat for your special advertisement in this event.



[Gravel Bike Park powered by GIRO]

Secretariat of CYCLE MODE

Application

Contact

## How to book a space

1. Please send the application form to the secreatriat by email.

2. Secretariat will reply on you after your application is accept.

3. Please also send the brochure of exhibit items if you are a first time applicant.

## Application deadline December 9, 2022

In case of fully booked, secretariat may close the acceptance of application before the date.

# [Cycle×travel] Bicycle information booth

Entrance fee: Advance ticket JPY1,000

\*Free for children under 15 years old

Walk-in ticket JPY1,300 (Scheduled)

### Target

 Local government and tourism organization which aim for region promotion throughout cycle tourism and cycle competition which focus on sports bicycle.
 Travel agency which organizes bicycle tour in both domestic and overseas.

Booth size	One booth=W3m×D3m(9㎡)			
Unit charge	JPY114,400 (tax included)			
Included item	Space only			

\* Exhibitor needs to ready a tent or apply for rental equipment because exhibit space is outside.

\* Exhibitor can NOT apply for more than 2 booths. When you need 18 sqm and more, please apply for the general exhibit space in the left part.

\* Related product of bicycle such as bicycles and components are not allowed to display. However, original bicycles and products which promote your team activity are allowed.

\* Sales of goods such as books, catalogs and beverages are allowed. (Please contact the secretariat in advance if you sell or hand out beverages.)

\* Exhibit regulation is the same as for general booth.

https://www.cyclemode.net/ride/

ATTN: Aoi Yuasa (Ms.) E-mail: cycle@cyclemode.net 1-2-15, Otemae, Chuo-ku, Osaka 540-0008 Japan

Phone: +81-6-6947-0284 FAX: +81-6-6944-9912

### Exhibit Terms and Regulations

#### 1. Payment

- (1) The organizer TV Osaka Expro will issue an invoice to the exhibitor according to the application form. Please remit the exhibit fee by deadline below.
- (2) The exhibitor is liable for bank transfer fee.
- (3) Please refer to the invoice for bank account information.
- (4) If your payment has not been confirmed by deadline, your application will automatically be canceled.
- (5) For first time exhibitors and overseas exhibitors, your application will be confirmed upon receiving payment.

#### Within 10 business days after invoice is issued Payment Deadline

#### 2. Cancellation Policy

- (1) Cancellation will not be accepted after official confirmation of your application without submitting written documents explaining the reason for cancellation and gaining the organizer's approval. If the exhibitor must cancel or change details of the application (including cancelling/changing number of booths), the exhibitor is required to submit a document explaining the situation and receive approval from the head office.
- (2) If the exhibitor cancels or changes their application after the application deadline (Dec 10, 2022) for unforeseen reasons, cancellation fees will apply as below according to the date of acceptance. Please note that said date is the date the head office receives a cancellation document.

<Acceptance for Document Regarding Cancellation/Change of Application>

Dec 10, 2022 - Jan 9, 2023	Cancellation Fee: 50% of Exhibit Fee				
After Jan 10, 2023	Cancellation Fee: 100% of Exhibit Fee				

- (3) If the exhibitor has not already completed payment equivalent to the above fee, the exhibitor is required to complete payment immediately after the cancellation. If the exhibitor has already completed their payment and the amount exceeds the above cancellation fee, the head office will refund the difference. In this case, the exhibitor will be liable for all bank transfer fees.
- (4) The head office reserves the right to cancel the exhibitors' application without notice and the exhibitor is liable for the exhibition fee in the following situation:
- Payment of exhibition fee is not completed by Jan 20th, 2023.
- 2 If the exhibitor does not begin load-in by 8:00AM on Mar 4th without prior notice.
- 3 If the exhibitor breaches the terms and conditions set forth in the exhibition regulation and does not show improvement regardless of the head office's demand.

#### 3. Space Assignment

The head office will assign booth locations, in consideration of account the exhibition size, exhibit products and frequency of using test-ride course. Requests or Complaints regarding space assignment will not be accepted and exhibitors cannot cancel their application for this reason.

#### 4. Regulation Regarding Exhibit Item and Content

#### (1) Exhibit Bicycles

- In order for Cycle Mode to create an informative and interesting show for the attendants, there are four criteria in exhibiting bicycles as follows:
- -1 Enjoyable for hobby or as a sport
- -2 It expresses the owner lifestyle or unique character
- -3 Innovative technique or idéa is incorporated
- 4 Safety is guaranteed
- (2) Exhibit Items
  - Bicycle (Main target is sports bikes. But if it fits above criteria and organizer garees, it can be exhibited.) Bicycle related goods
- Related information such as schools, sports teams, sports events, services, facility information, tourism and traveling.
- Vehicles for transporting bikes e.g. cars
- Body care goods
- (3) The secretariat may check the details of the bicycles to be exhibited at the time of application. If you are a first-time exhibitor, please contact the secretariat in advance. The organizer may ask you to remove your exhibit if the organizer judges that it does not correspond to the above. Please note that the exhibition fee will not be refunded in such cases.
- (4) If you will be exhibited a bicycle without brakes on both wheels or one wheel, please be sure to clearly state that it is "prohibited to ride on public roads in Japan." In addition, it is strictly forbidden to allow anyone to test ride any of the above bicycles.
- (5) Sale of goods

Sale of goods within the booth is allowed. However, please fill in the form accordingly and submit to the head office. If you have not registered beforehand, the sale will not be permitted. If you are selling food and beverages, you will need to submit to the public health department, etc., separately.

\*The term "sale" in this clause refers to a transfer of product and does not include registration or reservation for a service/product. However, the organizer is not liable for any issues that may occur due to such contractual agreements executed here

(6) If you wish to exhibit foreign cargo, please complete the prescribed

customs clearance procedures before exhibiting. In particular, exhibits that are to be used up or processed on the spot must be domestic cargo.

#### 5. Other Regulations

- (1) Resale, exchange of booths is forbidden. Exhibitors are not allowed to resell, assign, sublease or exchange space between exhibitors or to a third party.
- Responsibilities of exhibitors
  Exhibitors must comply with these exhibition regulations as well as with the regulations in the Exhibitor Manual to be distributed by the organizer.
- 2. The exhibitor is responsible for all exhibits and for managing the booths. The organizer will do its utmost to secure the exhibition hall and manage overall security but cannot be responsible or liable for loss and damage to exhibits, accidents within the booth or during load-in/out, nor for other accidents involving people or goods. Therefore, please consider taking damage insurance coverage, depending upon your needs. The organizer has taken insurance for visitor accidents on the test-ride course, but the organizer will not cover for damages to the bicycle itself or accidents deriving from lack of maintenance of the bicycles. For test-rides, please make sure to provide a thorough explanation to riders and prevent accidents. On-site inspections: At any time the organizer decides that there is a
- need for an inspection by the local fire department, health department, or any other organization, an on-site inspection may be held regardless of whether or not permission is granted by the exhibitor.
- Change / Cancellation of the exhibition (4)

The organizer may be forced to cancel, change the date or venue, scale down the exhibition if the exhibition becomes extremely difficult due to natural disasters and other force majeure regulated this section. The organizer shall not take responsibility for any damage, increase in costs, or other disadvantage to the exhibitor caused by this decision and execution. 1. Deal with exhibition date or venue change

The application for exhibition shall be valid for the changed exhibition date or venue, and may not be canceled the exhibition owing to the change.

2. The refund of the Exhibition fee

When the organizer cancels the exhibition in advance, the organizer will refund part of the remaining amount after deducting the incurred expenses from the paid exhibition fee. The following refund rate is counted from the first bring-in day.

Before December 31, 2022	100%	Feb. 11– Feb. 20, 2023	35%
Jan. 1, 2023- Jan. 20, 2023	65%	Feb. 21– Feb. 28, 2023	25%
Jan. 21- Feb. 10, 2023	50%	After March 1, 2023	0%

Also, if the organizer changes the exhibition date or venue, the organizer will not refund the payment fee unless uncontrollable circumstances. The refund rate the consumption tax.

#### 3. Force majeure

- It refers to all causes that the organizer cannot control, including War, riot, rebellion, civil war, terrorism, fire, explosion, flood, theft, intentional includes damage strike weather injunctive acts by third party national defense emergency situations involving public health, the act regulation of national or local government.
- (5) Immigration procedures to enter Japan
- If you are required immigration procedures to enter Japan in order to attend this exhibition, you shall go through immigration at your responsibility, and the organizer shall not take any responsibility for all procedures including immigration and expenses. In addition, when you cancel the exhibition because you cannot enter Japan for any reason, you must pay the cancellation fee to the organizer according to the prescribed cancellation charge in the preceding paragraph.
- (6)Observation of exhibition agreement and rules

It is understood that exhibition applications are submitted with an understanding and agreement to all matters outlined in this document as well as in future communications. No objections will be allowed at any future point in time.

- Cancellation of exhibit agreement and future exhibition denial (7)The organizer reserves the right to rescind the contract without any notification if any of the following conditions apply. In that case, the organizer will charge the exhibitor for damages and the exhibitor is liable to pay for compensation. The organizer reserves the right to refuse participation of exhibitors that have had their contract rescinded in the past.
  - 1.When all or part of the exhibit fees have not been paid.
  - 2.When items not appropriate for the exhibit are exhibited.
  - 3.When forbidden actions are taken without permission. 4.When exhibition booth is used for non-exhibition purposes.

  - 5.When exhibition booth is not used.
  - 6.If there are actions seriously damaging the trust of the exhibition.
  - 7.When the rules and agreements outlined in this document and the exhibition manual are violated.
- (8) Jurisdiction courthouse
  - If any disputes arise over this agreement, the Osaka District Court will be the first court of jurisdiction.



Application date :

I agree to the terms and conditions in Exhibitor Information and apply as follows.

APPLICATION FORM

### 1. Exhibitor Information

Company						
	Title			Name		
Representative			□Mr. □Ms.			
Address					TEL	
Audress					FAX	
	Dept.			□Mr. □Ms.		
Contact Person	Title	N	- Name			
	E-mail					

### 2. Public Information \* This information will open to the public.

Exhibitor Name	
URL	http://
E-mail	

### 3-1. Application Details \*10% Consumption tax is included in below cost.

General Exhibit S	pace	¥169,730 (tax inc	:l.) ×		booth(s)	Exhibi	t Fee	¥		(tax incl.)
Exhibit Items	□Bi	cycle/Flame →	Number of I on Dis					er of Flames Display		
appropriate items	□Pa	arts 🗌 Related equip	ments	□Wea	r/Clothes	Eye	wear	'Helmets/Sh	noes	
	□Fc	od/Supplements	Others	(						)
Number of Brands										
Other Requests										
<b>3-2</b> . <cycle td="" x<=""><td>TRAV</td><td>∠EL&gt; Only below ① or ② are ab</td><td>le to apply for thi</td><td>is booth.</td><td></td><td></td><td></td><td></td><td></td><td></td></cycle>	TRAV	∠EL> Only below ① or ② are ab	le to apply for thi	is booth.						
Bicycle Info Booth 🗆 ¥114,400/booth (1) Local government and tourism organization which aim for region promotion throughout cycle tourism and cycle competition which focus on sports bicycle. (2) Travel agency which organizes tour of bicycle in both domestic and overseas.										

### 4. Test-ride Bikes

Number of	Total	
Test-Ride Bikes	Total	

→ (Number of electrically assisted bicycles included:

)

#### 5. Sales at a booth \*Please read exhibit fees and regulations to see if sales of the item is permitted.

### 6. Distributor Info (Please fill out the form below if you are exhibiting through a distributor)

Company		Invoice to	Exhibitor/ Distributor	Doc	uments to	Exhibitor/ Distributor
Address	Ŧ			TEL		
Address				FAX		
	Dept.		□Mr. □Ms.			
Contact Person	Title		INAITIE			
	E-mail					

#### SEND TO CYCLE MODE OSAKA Head Office (TVO Expro Ltd.) 1-2-15, Otemae, Chuo-ku, Osaka 540-0008 Japan

Application Deadline December 9, 2022

TEL:+81-6-6947-0284 FAX:+81-6-6944-9912 E-mail:cycle@cyclemode.net

Faul las hu	受付	ロゴデータ	請求書No.	請求日	入金日
For Use by Head Office					
Head Uffice					